

Salt Lake Neighborhood Housing Services, doing business as NeighborWorks Salt Lake, builds on the strengths of neighborhoods, creating opportunities through housing, resident leadership, youth and economic development. We work in partnership with residents, government, and businesses to build and sustain neighborhoods of choice.



JPMORGAN CHASE & CO.





### Dear Stakeholders,

It is with great pleasure as NeighborWorks Salt Lake celebrates 41 years of serving community to share with you in 2018, we remained focused and dedicated to comprehensive neighborhood revitalization. Our broad partnership of stake holders both local and national contributes to our increased investment in neighborhoods and valuable resident leadership continues to have greatest impact at the grassroots level.

In 2018, through our real estate and lending services we created 25 housing units for an investment of 5,400,000 that was leveraged to nearly \$9,000,000. Our Affordable Housing and Mission Investment Fund established to leverage local resources to share with our Neighborwórks network organization raised \$30,000,000 that will be deployed in 2019. This fund continues to generate revenue to impact our local community needs and build sustainability for NeighborWorks Salt Lake. Our community engagement activities involved over 250 volunteers for over 50 community building events for in-kind value of \$51,000. Our dedicated staff participated in over 100 community meetings to insure we stay abreast of community issues and needs and our committed volunteer board and standing committee members volunteered a total of 750 hours of guidance and oversight. We are proud of our leadership programs that graduated 36 students from Westside leadership and 30 from YouthWorks.

We appreciate our many investors and funders who continue to support our mission and grateful to our volunteers who graciously give of their time to serve community through NeighborWorks services.

We expect greater challenges in 2019 for the affordable housing arena and anticipate responding to this need as we continue to strategically expand to municipalities outside of Salt Lake and Murray. We are confident that with ongoing support by our many partners and volunteers, NeighborWorks Salt Lake is poised for new challenges that we integrate into our mission to create neighborhoods of choice, block by block.... house by house and neighbor by neighbor.

### Sincerely,

Billy Palmer, Board President Maria Garciaz, CEO





Rebuilding Neighborhoods



### **Community Building & Organizing**

NeighborWorks Salt Lake facilitates and engages neighborhood stakeholders in creating and sustaining neighborhoods of choice through education, civic participation,

Westside Leadership Institute

**Community Leadership Institute** \$34,000 Invested in the Westside

**Special Events & Projects** 



**1,103** The amount of volunteer hours donated, valued at over \$26,600.

## 179

The number of volunteers who painted 14 homes during Paint Your Heart Out 2017.

# \$25,000

The amount donated by our gracious sponsors to our annual Paint Your Heart Out event.

## 36

The number of graduates from the Westside Leadership Institute resulting in \$10,000 in leveraged funds deployed in the community.

# \$2,000

The amount of a Community Leadership Institute grant that six residents leveraged to host a Growing ROSES Conference, the first conference for girls of color in Utah organized by women of color in Utah.





The number of single family homes sold.

# **\$4,032,500** The revenue of the eleven homes sold.

# **\$1,407,066** The value of the rehabilitation of six homes.

17 The number of unsold properties NeighborWorks Salt Lake owns.

# **\$2.8 Million** The value of eight units sold at the Marma-

lade Townhome Project.





### YouthWorks

NeighborWorks Salt Lake's 36 year old neighborhood-based youth program that assists teens ages 14-18 in hands-on, pre-employment, leadership development, and life skills training.

### **Construction Skills**

**Financial Capabilities** 

Healthy Relationships

**Resume Building & Public Speaking** 

**Civic & Community Engagement** 







### 40

The number of Salt Lake County youth served.

### 30

The number of youth who graduated the program with an attendance of at least 85%.

## 500

The number of hours of construction and landscaping training and practice completed by the youth employees.

## 200

The number of hours of life, social, and civic engagement skills training.

# \$100

The amount of a weekly scholarship stipend for a youth employee who completes 20 hours a week, 1:30 - 6:30 PM, Monday -Thursday during the school year and 7:30 -12:30 PM throughout the summer.





# \$52,500

The amount provided to eight borrowers in the form of Down Payment Assistance

**\$591,326** The amount provided to four first-time homebuyers in the form of affordable first mortgages.

**\$50,276** The amount provided in the form of home improvement loans.

The number of first mortgages facilitated for an investment of \$2,455,472.

### 488

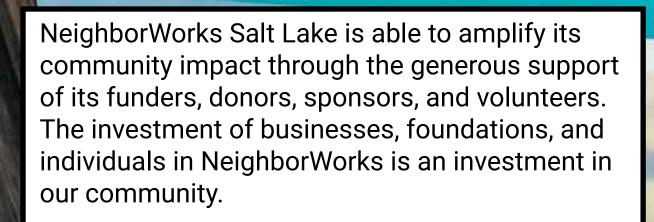
The hours of homebuyer education completed by 61 customers.

### The number of customers who participated in pre-purchase counseling.









THANK YOU FOR

We would like to extend our deepest appreciation to the following individuals and organizations:



JPMORGAN CHASE & CO.

YOUR SUPPORT

# Rebuilding Neighborhoods House by house, block by block, neighbor by neighbor since 1977.



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